

Account Manager – Southern California

CH2O, Inc. is a specialty chemical manufacturing firm with headquarters in Olympia, Washington. We are seeking an experienced sales and service person to work in the Southern California District. The ideal candidate will have experience in the boiler and cooling water treatment field, and be familiar with agricultural water systems for commercial farming operations. Education, training, or experience in boiler operations, refrigeration systems, filtration, water softeners, reverse osmosis, food processing, commercial irrigation systems, and sound mechanical aptitude will also be beneficial. Preference will be given to candidates with a bachelor's degree in engineering, chemistry, biology, or a related field. **Navy Nuclear Power School provides outstanding preparation for this position - officer/enlisted, ELT, MM, ET, EM are encouraged to apply.** Employees in this position work independently, with the support of a regional manager, and will be expected to service multiple clients each day. Service includes performing water analysis, reviewing operator logs, writing reports, inventory management, making adjustments to chemical feed and control equipment, and placing product orders. New account development is expected. In addition to these duties, this person will conduct site surveys and develop water management plans relating to the control of legionnaires disease. This is an excellent opportunity for an individual to join a growing organization with a unique market position, and increase their personal income as they expand their business base. The candidate must live in Southern California, and be available for periodic travel within the region. Initial compensation includes a base salary ranging between \$8000 and \$10,000 per month DOE/DOQ, expense reimbursement, automobile allowance, **plus commission** on select sales. Compensation converts to straight commission after two years with the **potential to dramatically increase income.**

Equal Opportunity Employer - minorities, females, veterans and individuals with disabilities are encouraged to apply. Please tell us if you require a reasonable accommodation to apply for the job, or to perform your job.

As a condition of employment, all selected candidates will undergo pre-employment checks, which may include but not be limited to a background check regarding criminal history, education, employment, and a drug test.

Job Type: Full-time

Pay: \$8,000.00 - \$10,000.00 per month

Benefits:

- 401(k)
- Dental insurance

- Health insurance
- Health savings account
- Paid time off

Compensation Package:

- Commission pay
- Uncapped commission

Work Location: On the road